

# Elevator Boutique expanded their capabilities through Cloudnine's superior support



## CUSTOMER

As the only international, home elevator specialist, Elevator Boutique is strategically positioned in its industry. Such a unique company requires unique solutions found in Cloudnine Technology.

Known internationally for their state of the art design, engineering, construction, and service capabilities, Elevator Boutique is a home elevator company based in West Hollywood, California.

By sourcing latest designs, premium materials and advanced technologies from around the world, and implementing their extensive industry knowledge, ongoing research, and development - Elevator Boutique is able to consistently evolve its offerings to take advantage of the most advanced trends and innovations for the benefit of their clients.



Customer: **Elevator Boutique**

Location(s): **Los Angeles, CA**

Industry: **Home Elevator Specialist**

With Cloudnine since: **2012**

[www.elevatorboutique.com](http://www.elevatorboutique.com)

## CHALLENGES

Elevator Boutique finds itself in the unique position of being a company that offers custom, niche products at premium prices. Their expertise means that their service offerings are sought after across the country and around the globe.

In order to continue being an industry leader and experience accelerated growth, Elevator Boutique realized that their ability to communicate with contractors and clients in real time was paramount.

These desires needed a technological solution, and so Elevator Boutique began exploring cloud-based technology as an answer to their ongoing collaborative needs. They soon discovered Cloudnine Realtime had the expertise and infrastructure they were looking for.

## SOLUTIONS

Cloudnine Realtime was able not only to give Elevator Boutique the power of real time collaboration, but also enhance a number of their competitive advantages - including increased efficiency across the board.

The vastly important data that is critical to their ongoing business operations is now stored offsite in secure, redundant locations - making it retrievable and recoverable anytime, anywhere.

Elevator Boutique now experiences positive effects to their bottom line by saving thousands on internal IT.

They now experience the success that comes from not only “working smarter” when it comes to providing exceptional products and services, but also when making decisions about how to grow their company in critical areas with technology.

“Our Experience with Cloudnine has been great. Their customer service is tremendous. The timely follow through to resolve issues is terrific. They really know their products.”



**Tara Ferry**  
Controller/HR Manager  
Elevator Boutique

Want to learn more about how Cloudnine can help you streamline your IT in the cloud so you can focus on innovating and doing business? Contact us today:

**(888) 869-0076**